



EAST AFRICAN
CRUDE OIL
PIPELINE

COMMITTED TO THE PROMOTION OF NATIONAL CONTENT

What is National Content?

The use of Ugandan expertise, goods, and services and Ugandan Parties in Project activities.

The combined value added or created in the Ugandan economy through the utilization of Ugandan human and material resources for the provision of goods, works, and services for the EACOP Project.

The combined value added or created in the Ugandan economy through recruitment, employment, and training of Ugandan citizens; Technology Transfer; local supplier development; support for local education and training, and support for research and development in Uganda.



Why do we promote National Content?

- ▶ To promote economic development and national industrialization.
- ▶ To implement an industrial development plan.
- ▶ To capitalize on the development phase to build the capacity of the local companies and Ugandan Citizens.
- ▶ To drive the growth of the Uganda Oil & Gas Industry in line with the objective of Uganda for long-term Industrial development.

Where is the focus of National Content?

Employment and Training of Ugandans

EACOP is committed to the employment of Ugandan nationals at all tiers. The statutory employment requirements for EACOP and its contractors and subcontractors is shown as below. To date, this employment threshold has been superseded.



EACOP commits to providing required training to Nationals to match available and relevant job opportunities.

EACOP and its Main contractors are committed to providing training to enhance the competence of Ugandan workforce on the EACOP project. More on the job (OJT) initiatives are provided to enhance knowledge transfer.

All EACOP career opportunities are advertised on the EACOP website under (www.eacop.com/jobs).

Goods and Services

EACOP gives priority to locally available goods and these opportunities are available through open bidding process. The local community suppliers are supported to ensure they meet the minimum requirements to supply on the EACOP project and support from partners in the banking sector ensure access to funds to execute these contracts. All suppliers of goods and services are expected to register on the National Supplier Database. (NSD) (<https://nsd.pau.go.ug>)

National Content in evaluation criteria is given 10% of the technical score and if the difference in contract price is less than 5%, the advantage is given to the local company.

In the procurement process, transparency, and advertising are key.

All Expression of Interest advertisements are placed in the local newspapers (New Vision and Daily Monitor) as well as a detailed version on the EACOP website under (www.eacop.com/eacop-goods-services).

EACOP also acknowledges that some contracts have been reserved for Ugandan companies as listed below.

Other than the ring fenced services, Ugandan Parties are given preference, provided they are technically and commercially viable for the project. They are also encouraged to form Joint venture partnerships which will enable them to be competitive. Non Ugandan companies are expected to subcontract part of the scope to local companies.



EACOP encourages Joint-Venture agreements between local companies and internationally experienced companies to build local capacity and improve competitiveness for tenders against big oil and gas market players.

Capacity Building and Technology Transfer

EACOP has initiated various initiatives to support local companies, universities, vocational institutions, and local communities such as:

- ✓ Internship and graduate trainee programs which focus on giving hands on skills to the fresh university graduates on the EACOP project. Some of these trainees and interns have been absorbed by project contractors.
- ✓ Train the Trainer (TTT) programs which focuses on building the Capacity of University lecturers and professors, through giving them outright interactions with the manufacturers of the major equipment on the EACOP project.
- ✓ Industrial Enhancement Centre (IEC) program which focuses on the knowledge transfer to the small and medium enterprises, to enable them grow their capacity in the oil & gas space.
- ✓ Scholarships.
- ✓ Donations.
- ✓ Supplier development workshops, and Community-based training.



What have we achieved so far?

- EACOP, together with its contractors have accomplished 8.2 Million manhours of employment, with the highest number of headcount at 2,483 ugandans at the end of Q1 2025 who represent 90.4% of the projects head count.
- By March 2025, EACOP recorded that USD 111 Million had been spent on locally procured goods and services in Uganda since the FID signing.
- EACOP Ltd together with its contractors and suppliers have taken on 78 fresh graduates under the graduate trainee program. 33 of these have been placed on international graduate training programs in countries such as China, UAE, Oman, Singapore, Italy, Egypt, Spain and Tanzania, to have a hands-on experience with the manufacturers of the pieces of equipment that will be used on the EACOP project.

