

# **NATIONAL CONTENT CONFERENCE** ENHANCED NATIONAL PARTICIPATION





## **REGIONAL ENGAGEMENT - FINDINGS**

- <u>Collaboration between farmers and catering companies in each district</u>
- Enhancing support through trainings and Help Desks at the district to enable businesses to <u>register on the NSD</u>
- <u>Disseminate information/opportunities</u> through districts.









#### EACOP CORPORATE FUTURE OPPORTUNITIES/EXPRESSION OF INTEREST

#### Environment

- Terrestrial CHA surveys and Offsetting
- Ecosystem Services:
   Update existing report
- ESIA/Project briefs
- Environmental Compliance audits
- Adhoc laboratory services
- Environmental training

#### **General services**

- Courier Services
- Freight Forwarding Services
- Travel services
- Meet & greet Services

#### Communications

- Communications support
- Website
- Translation services
- Media & Publication services
- Design & Printing services

#### Finance

- Tax Advisory
- Tax Compliance

#### Land & Social

- Third party independent evaluation RAP
- Delivery of Livelihood restoration plans

# Health Safety Security & Environment

- Security services
- Defensive driving Training



# PAU 3rd ANNUAL NATIONAL CONTENT CONFERENCE EPSILON - REPLACEMENT HOUSING



### **SCOPE OF WORK**



LOT 4 of the replacement houses (53) covering the districts of Lwengo, Kyotera, Rakai, and Sembabule

Currently, 21 of these are done with the substructure



### **ACHIEVEMENTS : GOODS**

MATERIALS/EQUIP MENT	EXPECTED QUANTITIES	PURCHASED QUANTITIES	ANTICIPATED SPEND UGX	CURRENT SPEND UGX	LOCATION
1. Bricks (Community)	530,000 pieces	210,000 pieces	140,000,000	52,500,000	Kakuto, Mbirizi, Masaka,Rakai
2. Murrum (Community)	6,360 tonnes	2,520 tonnes	95,400,000	37,800,000	Kakuto, Mbirizi, Sembabule
3. Timber (Local)	8,000 pieces	3,200 pieces	96,000,000	38,400,000	Sembabule, Matete, Mbirizi
4. Blocks (Local)	132,500 pieces	52,500 pieces	600,000,000	225,750,000	Masaka
5. Aggregates (Local)	3,180 tonnes	1,260 tonnes	200,700,000	80,000,000	Kalisizo, Sembabule
6. Hardcore stones (Community/Local)	1,060 tonnes	420 tonnes	31,800,000	12,600,000	Kalisizo, Kyotera, Sembabule
7. Fuel (Local)	200,000 Litres	60,000 Litres	1,200,000,000	360,000,000	Mbirizi, Kyotera, Masaka
8. Hand tools (Local)			50,000,000	12,000,000	Mbirizi, Masaka
9. Hired Vehicles			120,000,000	40,000,000	Rakai, Kyotera, Sembabule,Lwengo
10. Basic PPE like gloves			10,000,000	4,000,000	Mbirizi, Kyotera, Masaka



### **TRAINING COMMITMENTS**

TRAININGS CONDUCTED	PERSONNEL INVOLVED	NUMBER OF MANHOURS
1. HSE Induction	All Staff and Site Visitors	250
2. Toolbox Talks	All direct staff including supervisors, masons, foremen, casuals and HSE supervisors	39,300
3. Defensive Driving	All drivers	160
4. Work at height	Supervisors and technicians	20
5. Equipment and Machine Handling	All technical staff at the different sites including machine operators	12
6. General Emergency Response	All staff	250
7. First Aid	All technical staff, drivers	160
8. Incident Management	All staff	250
9. Hazard Identification and Risk Assessment (HIRA)	All Staff	250



### LABOUR COMMITMENTS

LABOUR CATEGORY	NATIONALITY	MANHOURS
Management (8)	100% Ugandan Nationals	6,000
Technical (147)	100% Ugandan Nationals: 10% of these are from the community	102,000
Other Staff (105)	100% Ugandan Nationals: All from the community	73,500



### SCHEDULE AHEAD



21 houses are currently at superstructure level

31 houses are yet to be handed over by the client



# **OPPORTUNITIES**



- Casual Labour opportunities; These are estimated to keep increasing as more houses are worked on. Approximately 200 more personnel are anticipated
- Material supplies: Readily available materials within the communities such as bricks, murram, and fuel amongst others are still in need.
- Opportunities in provision of hospitality services such as accomodation, meals, security



## CALL FOR TENDER PROCESS

COMMUNITY PROVIDERS	LOCAL PROVIDERS	NATIONAL PROVIDERS
1. Engagements through local leader	1. PREQUALIFICATION CHECKLIST	1. PREQUALIFICATION CHECKLIST
2. Visual inspections of supplies are done and samples collected for testing	1.1 Company registration status	1.1 Company registration status
3. Quality Assurance Tests are done in the Laboratory	1.2 Tax registration and compliance	1.2 Tax registration and compliance
4. Purchase Orders placed on approval from the consultant	1.3 Visual inspection of supplies and sample collection for testing	1.3 Registration on the national supplier database
	1.4 Quality assurance tests are done/ Material safety datasheets	1.4 Material safety datasheets and sample collection
	2. PREQUALIFIED SUPPLIERS	1.5 Experience and capacity
	2.1 Request for quotations are sent out	2. PREQUALIFIED SUPPLIERS
	2.2 Purchase Orders placed	2.1 Request for quotations are sent out
		2.2 Purchase orders are placed



### **PICTURES OF CURRENT STAGE**









### **FINAL PRODUCT**





## **CONTACT DETAILS**

Epsilon Contact details for any further queries

- Address: Plot 1413, Mbogo Road, P.O.Box 12647
- Contact Name: Sybella Namirembe
- Email: info@epsilon-africa.com/ sybellanamirembe@epsilon.co.ug
- Phone Number: 0393514790/ 0757614681
- Website: epsilon-africa.com



# PAU 3rd ANNUAL NATIONAL CONTENT CONFERENCE CPP - PIPELINE & AGI







**Distance:** Tilenga to the border (UG & TZ)

Length: 390km in UG

Diameter: 24"

**Facilities:** 2 Pump Stations, 4 Main Camps, and Pipe Yards, mainline block Valves, and electric heat tracing stations

**Duration:** 24 months construction +3 months of commissioning support with a warranty period of 24 months



## **SCOPE OF WORK**









## **SCOPE OF WORK**



**TKP:** Temporary Kilometer Post

T-MCPY: Temporary Main Camp

**KP:** Kilometer Post (1KM)

T-PY: Temporary Pipe Yard Pipe Yard



# **PIPELINE CONSTRUCTION**

**U**J











## NATIONAL EMPLOYMENT











# **RESERVED CONTRACTS/OPPORTUNITIES**

CATEGORIES	DESCRIPTION
Foods & Beverages	150 People, 10 Months, Three Meals / District / Day
Hotel Accommodation	150 People, 10 Months / District, Day
Waste Management	150 People, 10 Months / District, Day
Transportation	To Be Identify by Bidding
HR Management	To Be Identify by Bidding
Civil Work	To Be Identify by Bidding

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# **FOOD SUPPLY/OPPORTUNITIES**







# **CALL FOR TENDER PROCESS**





# PERFORMANCE STANDARDS & REQUIREMENTS



Register at PAU is mandatory

Meet with Local Content Regulations

TWRAP (Temporary Worker Resource Allocation Plan) is required, where possible

Quarterly submit Procurement forecasts and reports

Strictly adhere to tender procedures

# **CONTACT DETAILS**

### China Petroleum Pipeline Engineering Co., Ltd.

- Email: cppnclc@outlook.com
- Address: Plot 29, D1, Ridgeway Drive, Kololo, Kampala
- Whatsapp: +255 756 914 799 (Message Only)
- Phone No: +256 780 532 488 Zhang Haitao (UG)
- Website: http://cpp.cnpc.com.cn/









# **3**RD ANNUAL NATIONAL CONTENT CONFERENCE

# **Bolloré - Transport & Logistics Uganda**





# **CONTRACTOR INTRODUCTION**

#### **MAIN LOGISTICS CONTRACTOR (MLC)**



- Transport Operations & Management
- Heavy Lift / Out of Gauge Transport
- Health, Safety, Social, Security, Environment (H3SE) – Transport Reference in Uganda
- Quality Assurance (QA) / Quality Control (QC)
- Advanced Driver Training Program
- Investment Capacities

- Local Communities Opportunities
- Customs Compliance & Taxes Compliance Structures
- Footprint & Facilities Developments in Uganda
- IT System and In-Vehicle Monitoring System (IVMS)





### **SCOPE OF WORK**





# NATIONAL CONTENT PLAN

#### 1. Plan for Employment and Training of Uganda Citizens

- To Maximise employment and training of Ugandan Citizens at all workforce levels
- Train Ugadan Citizens in various occupations
- Employment from local community and project affected areas on priority
- Offer apprenticeships to residents from community
- Have robust succession plans from expatriates to nationals

#### 2. Local Procurement Plan

Procure goods and services from Ugandan companies
Transparent process and Fair opportunity for Ugandan vendors

#### 3. Capacity Building and Transfer of Skills and Technology

- Vendor development
- Continuous training and development of staff
- Internship plans
- Training of Nationals Abroad for specialised systems as required

#### 4. Monitoring, evaluation and Reporting

- Regular Monitoring
- Gap analysis
- Community Engagement on a regular basis for capacity assessment
- Organic evaluation
- Reporting on a predetermined periodic level





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# **EMPLOYEES OPPORTUNITIES**

Rakai District	Operational (Drivers, Signals, etc.)
Contractor / Nb Ugandan	2
Subcontractor / Nb Ugandan	7
Gomba District	Operational (Drivers, Signals, etc.)
Contractor / Nb Ugandan	1
Subcontractor / Nb Ugandan	6
Sembabule District	Operational (Drivers,
	Signals, etc.)
Contractor / Nb Ugandan	
	Signals, etc.)
Contractor / Nb Ugandan	Signals, etc.) 2
Contractor / Nb Ugandan Subcontractor / Nb Ugandan	Signals, etc.) 2 6 Operational (Drivers,
Contractor / Nb Ugandan Subcontractor / Nb Ugandan Kikuube District	Signals, etc.) 2 6 Operational (Drivers, Signals, etc.)

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Mubende District	Operational (Drivers, Signals, etc.)
Contractor / Nb Ugandan	2
Subcontractor / Nb Ugandan	6
Kyotera District	Operational (Drivers, Signals, etc.)
Contractor / Nb Ugandan	1
Subcontractor / Nb Ugandan	6
Hoima District	Operational (Drivers, Signals, etc.)
Contractor / Nb Ugandan	1
Subcontractor / Nb Ugandan	6
Kyankwanzi District	Operational (Drivers, Signals,
Kyalikwalizi District	etc.)
Contractor / Nb Ugandan	etc.) 2

Kampala District	Management	Operational
Contractor / Nb Ugandan	6	
Subcontractor / Nb Ugandan	4	8

Above categories will be allocated 100% to Ugandans



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### LOGISTICS PERSONNEL OPPORTUNITIES

Job Ti	itle	No.
Drivers Riggers / Signals Maintenance Team HSE Officers Trainers		>52 >8 >2 >2 Outsourced as required
<ul> <li>OTHER POSITIONS – including:</li> <li>Clearance &amp; Forwarding Managers</li> <li>Cleaners</li> <li>Disbursements Controllers</li> <li>Documentation Controllers</li> <li>Exemption Coordinators</li> <li>Inventory Officers</li> <li>Lashing Equipment Supervisors</li> <li>Local Content Manager</li> <li>Main Camp Pipe Yards Site Supervisors</li> <li>Mechanical Handling Equipment Operators</li> <li>Office Intendents</li> <li>Operations Supervisors</li> <li>Port Clerks</li> <li>Port Documentation Managers</li> <li>Port Documentation Officers</li> <li>Port Handling &amp; Lifting Supervisors</li> </ul>	Port Operations Managers QHSE Managers Reporting Officers Road Documentation Officers Road Marshalls Road Operations Coordinators Road Permit Officers Road Tracking & Monitoring Officers Road Transport Supervisors Runners Shipping Line Officers Shunting Coordinator Officers Site Administration Managers Site and Operations Managers Track & Trace Officers Permits Coordinators Yard Supervisors	>50



### **RECRUITMENT PROCESS**



#### Local Personnel

- Job Advertisements within local communities
- Shortlisting and interviewing, considering fair representation of the local communities
- Onboarding, induction and training program

#### Ugandan Skilled / Management Staff

- Job advertisements
- Shortlisting, interviewing and selection
- Onboarding, induction and skills development program





### **RESERVED CONTRACTS**

#### **Main Logistics Services Provider**

- Transportation (other than cross-border transportation for exceptional convoy or in case of unavailability)
- Security
- Foods and beverages
- Hotel accommodation and catering
- Local staff human resource management
- Office supplies
- Fuel supply
- Land surveying
- Goods clearing and forwarding
- Crane hire
- Locally available construction materials
- Civil works
- Environment studies and impact assessments
- Communication and information technology services








#### **GOODS AND SERVICES OPPORTUNITIES**

- Prime-Movers & Trailers
- Mechanical Handling Equipment
- Mobile Workshop
- Personal Protective Equipment (PPE) & Signage
- HSE (Cleaning, Spill Kits, Firefighting, etc.)
- Accommodation Containers
- Lavatory Containers & Changing Room
- Storage & Maintenance Containers
- Furnishings (Office & Dormitory)
- Handling and Lifting Accessories (Lashing, Shackles, etc.)
- Light Vehicles (4 Wheel Drive, etc)
- Lighting Towers
- Communication (Computers, Radio Hand Sets, etc)
- Catering & Food Vending









#### **PROCUREMENT PROCESS/ BUSINESS TO BUSINESS**





#### **CONTACT DETAILS**

#### BOLLORÉ TRANSPORT & LOGISTICS UGANDA

Address:

Plot M-611 Ntinda Road P.O. Box 5501 Kampala

Info.Uganda@bollore.com



# **3**RD ANNUAL NATIONAL CONTENT CONFERENCE



# What is Worley's Involvement?

EAST AFRICAN CRUDE OIL PIPELINE





## **PARTNERS' INTRODUCTIONS**



#### Uganda



- Transportation
- Water
- Environmental and Social
- Built Environment
- Oil and Gas
- Power and Renewable
   Energy



Andrew Kasekende Managing Director Infra Consulting Services Ltd. – Uganda

# 

- Oil and Gas Engineering
- Energy Engineering
- Architecture and Building
- Highways and Transport Engineering
- Project Management & PRINCE2
- Surveys
- Social and Environmental
- Legal Services
- H3SE and Healthcare
- Logistics



Lawrence Levy Omulen Chairman and Group MD Newplan Group – Uganda

#### Working as one project delivery team

Further developing our relationship and collaboration on EACOP with a view to collaborating on future projects. Building a long-term world class oil and gas project delivery in Uganda



# **PARTNERS' INTRODUCTIONS**



## Uganda



- Oil and Gas Engineering
- Energy Engineering
- Architecture and Building
- Highways and Transport Engineering
- Project Management & PRINCE2
- Surveys
- Social and Environmental
- Legal Services
- H3SE and Healthcare
- Logistics



Lawrence Levy Omulen

Chairman and Group MD Newplan Group – Uganda



## **PARTNERS' INTRODUCTIONS**



Uganda

# ICS

- Transportation
- Water
- Environmental and Social
- Built Environment
- Oil and Gas
- Power and Renewable Energy



Derek Natumanya Chief Operating Officer ICS Global



## **RESERVED CONTRACTS**

Reserved Contracts: HGA Listing	Worley's Requirements
Transportation	\$2,505,682 incl. vehicles, fuel, drivers and other transportation.
Security	\$6,000,000 - CFT
Food & beverages	
Hotel Accommodation and Catering	\$5,000,000 - This does not include induced expenditure of personnel. Worley personnel on site are catered for in MCPY's
Human Resource Management	TBD – Competitive tendering in Uganda – no estimated value. CFT
PPE	\$1,190,000
Office Supplies	TBD – Competitive tendering in Uganda - no estimated value yet
Land Surveying (Incl. Geotechnical / Engg Studies)	TBD – Competitive tendering in Uganda - \$2,000,000
Clearing and Forwarding	TBD – Competitive tendering in Uganda - no estimated value yet
Crane Hire	Worley will not be hiring cranes – other Tier 1's
Locally available construction materials	Worley will not be purchasing- other Tier 1's
Civil Works	Worley will not be purchasing- other Tier 1's
Communications Services (plus IT)	TBD – Competitive tendering in Uganda - no estimated value - CFT
Waste Management	TBD – Competitive tendering in Uganda - no estimated value - EOI







#### **CONTACT DETAILS**

Europe Limited – EACOP Project 27 Great West Road London TW8 9BW United Kingdom

National Content Manager: David Bishop <u>David.Bishop@Worley.com</u>

Email - EACOP-supplierinfo@Worley.com

Please include:

- o Company Name
- o Website URL
- o Contact details / Email
- Description of the equipment and materials that your company supplies
- E-copy of company brochure

Worley Uganda Contact details will be provided in due course – watch the EACOP Website and the local Newspapers.



## PAU 3rd ANNUAL NATIONAL CONTENT CONFERENCE

#### ELECTRICAL INSTRUMENTATION TELECOM AND SECURITY SYSTEM INSTALLATIONS (EITS) SNEF/SCHNEIDER



## **CONTRACTOR INTRODUCTION**

The consortium between Schneider Electric France and SNEF (and their local entities) will deliver the EITS scope of EACOP



#### About Schneider Electric - https://www.se.com

A leading supplier of digital solutions for Sustainability and Efficiency.

Through digital transformation integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated management, for homes, buildings, data centers, infrastructure and industries.

#### About SNEF Group - <u>https://www.snef.fr</u>

A major supplier of end-to-end services throughout the life cycle of installations, built around a wide range of technical skills and with multitechnical solutions in the fields of energy, mechanics and digital technology. Promoters of the digital revolution, of Connected Objects, Big Data, cybersecurity, industry 4.0, Artificial Intelligence and Virtual Reality



### **SCOPE OF WORK**

## **Electrification of EACOP**

4 separated sections

- 1 in Uganda connected to the UTILITY via a 132kV transmission line at PS1
- 3 in Tanzania via Crude Oil/Diesel power generation plants at PS3 (PS4???), PS5 and MST

Section are composed of Pumping Station, Reduction Station and also pipeline station:

- Long Line Heat Tracing station (LLHT, also named EHT): Crude oil has high viscosity and needs to be above 50°C for pumping
- Main Line Blok Valve station (MLBV)





### **SCOPE OF WORK**





## **SCHEDULE AHEAD**

Descritpion -	T0+Months (Project Start) -	10 monuts	)21 M	2022	2	2023	2024	2025 <sup>1, 200</sup>			
Execution Phase	T0+-3months	T0+41months		VP1			M1 M2 M3 M4	<b>VP1</b> /P3			
CLOA Period "Early Work"	T0+-5Mo	T0+1months									
Initiate & Set-up	T0+1months	T0+2months		TTP1							
ED - EFFECTIVE DATE : Contract into Force	T0+1months	T0+1months		T0+1months							
Design	T0+1months	T0+23months			Design		MT0+23months				
- Build, Integrate & Deliver	T0+5months	T0+27months		T0+5months	Build, Inte	grate & Deliver	M2 M3+27months				
Procure Products & Services	T0+5months	T0+26months		T0+5months	Procure Prod	ucts & Services	T0+26months				
Define detailed scope of supply	T0+6months	T0+6months		T0+6months T0+6months			1002000000	0+2011011115			
Place purchase orders Electricals	T0+6months	T0+7months		T0+6months T							
Place purchase orders Instrumentation and Control	T0+6months	T0+7months		T0+6months T							
Place purchase orders Telecommunication and Security	T0+6months	T0+7months		T0+6months T							
Place purchase orders E-House	T0+6months	T0+8months		T0+6months							
Install & Commission	T0+22months	T0+40month		10+onionuis	Torononuis		Install & Commiss				
▶ Start Site Work	T0+22months	T0+23months				T0+22months Start Sit T0+22months		<b>▼P2</b> )+40month			
M4 - Installation Complete	T0+32months	T0+32months					M4 - Installation ( T0+32months ∧ T0-				
P2 - Customer Acceptance	T0+40months	T0+40months						P2 - Customer Acceptance T0+40months  □ T0+40month			
Close	T0+40months	T0+41mont						Close T0+40months P00+41mo			

Note – Contract Effective date 18<sup>th</sup> of February 2022, any Local Procurement will not start before July-August 2022!



## **RESERVED CONTRACTS/OPPORTUNITIES**

Here below, the list of goods and services but not limited to, which will be procured 100% locally, as part of reserved Contract limited to Scope of Supply.

Goods, Works & Services					
Local transport	100 kUSD/year				
Local Security	25 kUSD/year				
Hotel accommodation	100 kUSD/year				
Catering	45 kUSD/year				
Human resource management	35 kUSD/year				
Office supplies (paper, printer, internet etc)	25 kUSD/year				
Fuel supply	25 kUSD/year				
Goods clearing and forwarding	TBD				
Waste Management	33 kUSD/year				
Foods & Beverages	55 kUSD/year				

Note: The above amounts are an estimate and must be seen as annual average. Final quantities will be defined once the Site Installation schedule will have been agreed between the parties.



## **CALL FOR TENDER PROCESS OVERALL PROCESS**





# CALL FOR TENDER PROCESS SPECIFIC POINTS OF ATTENTION

- Registration to NSD is mandatory (pre-requisite) for any local companies to participate to any CFT
- EOIs will be published in local news-papers and open & public link (e.g. https://eacop.com/opportunities-bymain-construction-contractors/schneider-uganda-ltd/) to any potential suppliers
- Local companies that will respond to an EOI will have :
  - To comply with some qualification requirements (eg: Based on package complexity, various ISO certificates may be required (ISO9001, ISO14001, ISO45001))
  - Answer to EOI and submit their bid within the specified time limits and with all supporting documentation
- Following RFI and creation of short list, on site audits may be performed by EITS Contractor to finally qualify suppliers



## **CALL FOR TENDER PROCESS – EITS CTR INTERNAL**

Scan the below QR-Code



or

	Vendor survey-UGANDA	
	nces through this link in one single zip folder (starting with company ider-electric.app.box.com/f/98daa66d7c3d4e8eb59d7a5c082c2168	
* Required		
1. Identification	1	
1. Company full na	ame *	
Enter your answe	17 °	]
2. Year of establish	iment *	
Enter your answe	иг 	]

#### Follow bellow link:

https://forms.office.com/Pages/ResponsePage.aspx?id=reFRbkvFOUu1mA\_-muaP70Eepfi0u 7FDgdFMAaLwy2xUNjNDTIRGQjRCVVpLMzFNTTJOMjZaQkIXVi4u

Note: Above is an internal process to perform early registration through EITS CTR vendor's registration portal and potential suppliers are encouraged to proceed

# RUDE OIL CALL FOR TENDER PROCESS – CATERING OPPORTUNITIES



#### **Emphasis on Catering – ringfenced contract**

Selection Strategy as follows:

- Follow normal EOI/CFT process
- Identify catering companies able to cover pipeline districts
- Identify transport companies able to cover or have presence in all pipeline districts
- To enforce through subcontracting agreement that independent producers from the districts are engaged with supporting evidences
- Encourage small businesses to form partnership/JV in order to increase their engagement chances



### **CONTACT DETAILS**

Schneider Electric France Ltd (SEF)	EKIUM UG Ltd (SNEF)
Address: 7th Floor, Course View Towers, Plot 21, Yusuf Lule Road, Kampala, Uganda	Address: 3-5, Block C, Portbell Road, Nakawa Business Park, Nakawa, Uganda
Contact Name: Patrice Begnis Email: <u>eacop.eits@se.com</u>	Contact Name: Pravin Untoo Email: <u>contact.ouganda@ekium.eu</u>



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www.eacop.com